



# **The Essential Handbook For Young Entrepreneurs: Knowledge to Build a Strong Business Foundation**

*Sidharth Sharma*

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There is nothing more liberating than to start your own business. However, in a competitive world like ours the entrepreneurial journey can be perilous and long. A great idea and a good dose of patience are not enough. No plan works out the way it was conceived as business dynamics keep changing. Just like a board game of snake and ladders the rules of business should be clearly understood by aspiring entrepreneurs. The knowledge of potential pitfalls and levers to accelerate performance is what determines success.

In my capacity as a serial entrepreneur I have experienced many failures and successes. Each experience has offered me rich insights that I have distilled and presented in my book. It is a useful toolkit for budding entrepreneurs and hope it will serve them well.

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