



How to Succeed in Network Marketing

Leonard Hawkins

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Network marketing, or multi-level marketing (MLM) is a fast-growing but often misunderstood method of moving products. This is a handbook for anyone who is considering starting up a network marketing business, and also aims to give added advice and impetus to those already in network marketing, to help them to expand and succeed. The topics covered include finding the right distribution people, teaching and motivating, conducting meetings and training sessions and having the right mental attitude.

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